

# **PROPOSITION**

Who you are and your solution

# WHY

Why you're doing what you're doing

# **VISION**

What do you want to achieve?

# **MISSION**

How will you do it?

### **VALUES**

What keywords describe your brand?

### **STRENGTHS**

What are your strengths and advantages?

# BRAND STRATEGY works



### **POSITIONING**

What is your niche or market?

### **CUSTOMERS**

Who are you serving?

# **PERSONALITY**

How do you present your brand?

# **TONE**

What does your brand voice sound like?

# **CORE MESSAGE**

What do you want customers to know?

### **AESTHETIC**

What colors, imagery, or icons represent it?